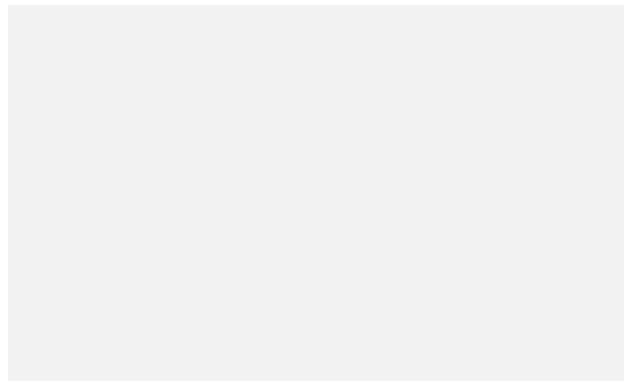




*Build Your Dreams*

# BYD Renewable Energy

May. 2016



1

**BYD Introduction**

2

**Solar**

3

**Energy Storage**

4

**Electric Vehicle**



# BYD Milestones



1995

Established in Shenzhen with a 20 staff and \$0.3million investment

1999

Set up its first industrial park in Shenzhen, China

2003

Went into the auto business

2007

BYD Electronics (International) Co., Ltd. was listed on Hong Kong Exchange (00285. HK)

2010

BYD and Daimler set up a joint venture to develop a pure EV

2013

Opened its North American electric bus and Iron-Phosphate Battery factories  
Launched the PHEV Qin

2015

EV Sales champion in the world

1998

Became the first Chinese Li-ion battery supplier to Motorola

2002

Became the first Chinese Li-ion battery supplier to Nokia  
BYD Co., Ltd. was listed on the Hong Kong Exchange (1211.HK)

2005

BYD F3 launched and started the BYD legend

2008

Warren Buffett acquired a 10 percent stake in BYD  
Launched the world's first dual mode electric car - the F3DM

2011

BYD Co., Ltd. was listed on the Shenzhen Stock Exchange (002594. SZ)  
BYD North American branch opened

2014

Rollout of its first American made ebus  
First Denza model launched in to market  
EV sales champion in China



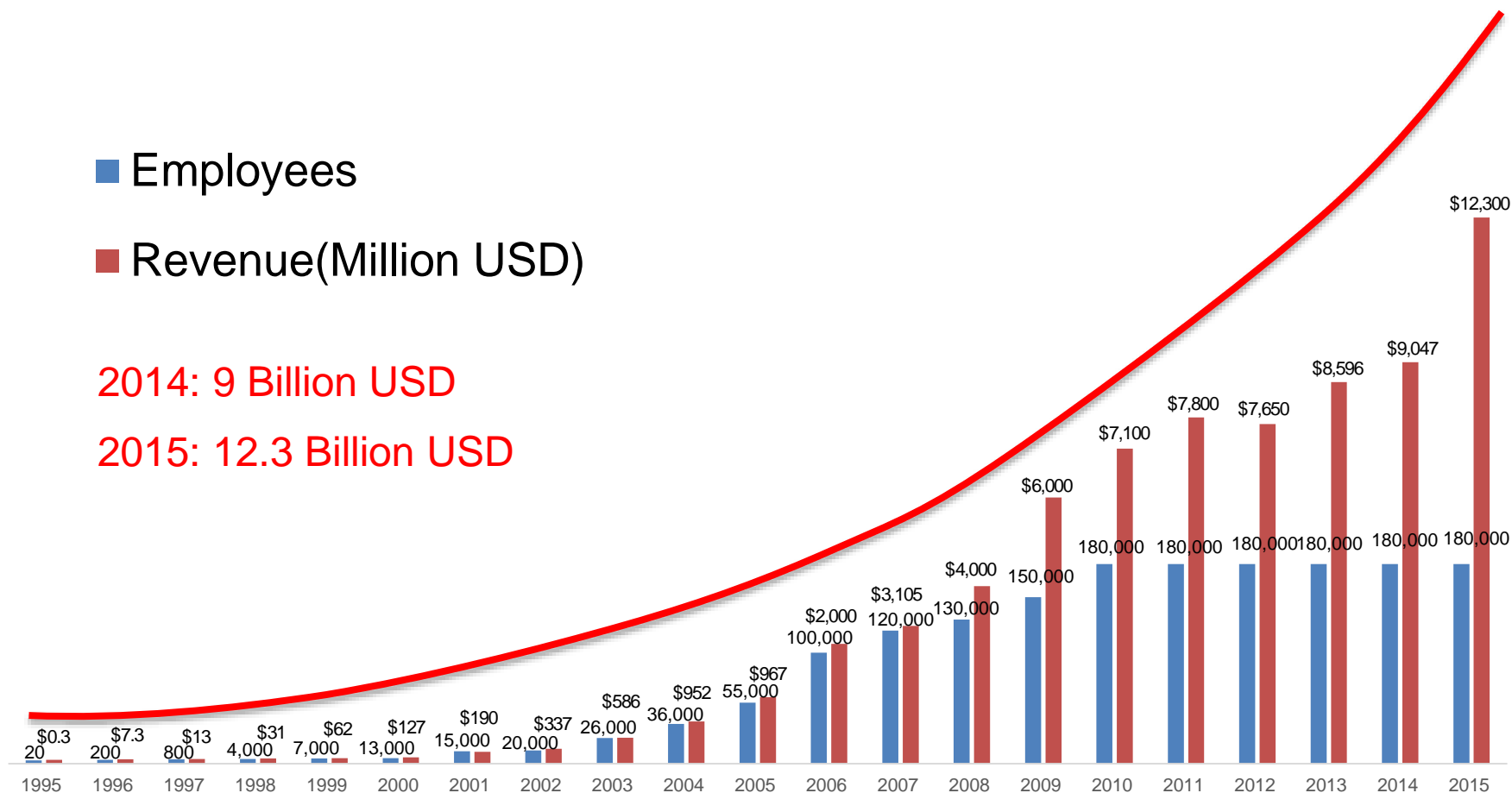
# BYD Growth

■ Employees

■ Revenue(Million USD)

2014: 9 Billion USD

2015: 12.3 Billion USD





# BYD Business Areas



## Transportation 50%

- Pure electric and hybrid automobiles
- Pure electric transit buses
- Pure electric fork lift
- Conventional gasoline vehicle



## Renewable Energy 7%

- Solar power generation
- Utility scale battery storage system
- Rechargeable batteries

## Consumer Electronics 43%

- ODM, OEM
- Laptop and mobile device components
- Industrial, PC and security cameras
- Power management circuitry
- Others

Transportation

Material  
Science

Wireless  
Communication

Electric Power





# BYD Global Footprint



18 Plants, 17 Million Sqm, 15 International Office

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# BYD PV Introduction



86MW Project in South Africa

**Bloomberg** - BYD Company ranking Tier 1 PV Module manufacturer





## BYD PV Production Chain



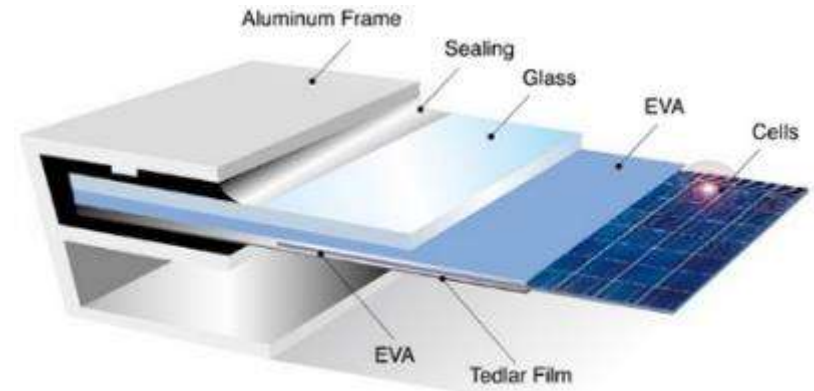
## Production Capacity

- **1.4GW** Wafer/ Cell

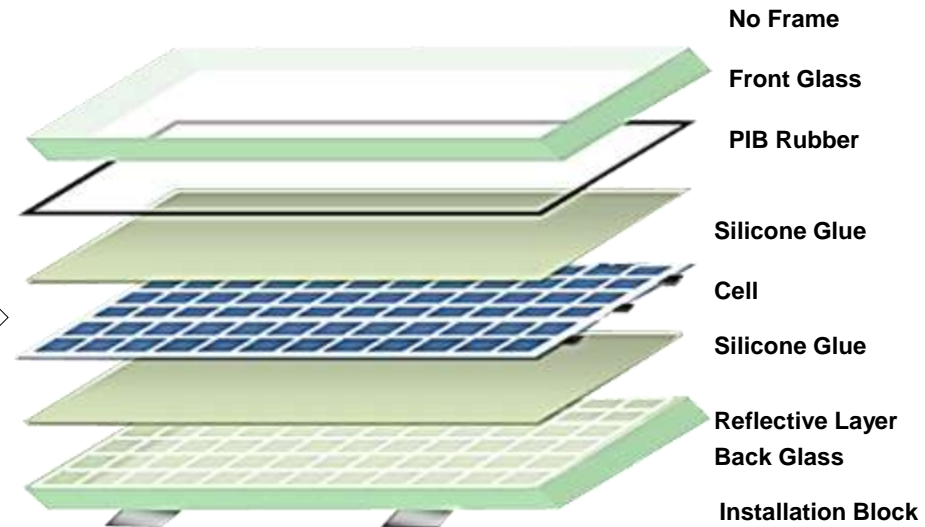
- **1.4GW** Module

## Conventional Module & Glass-Glass Module

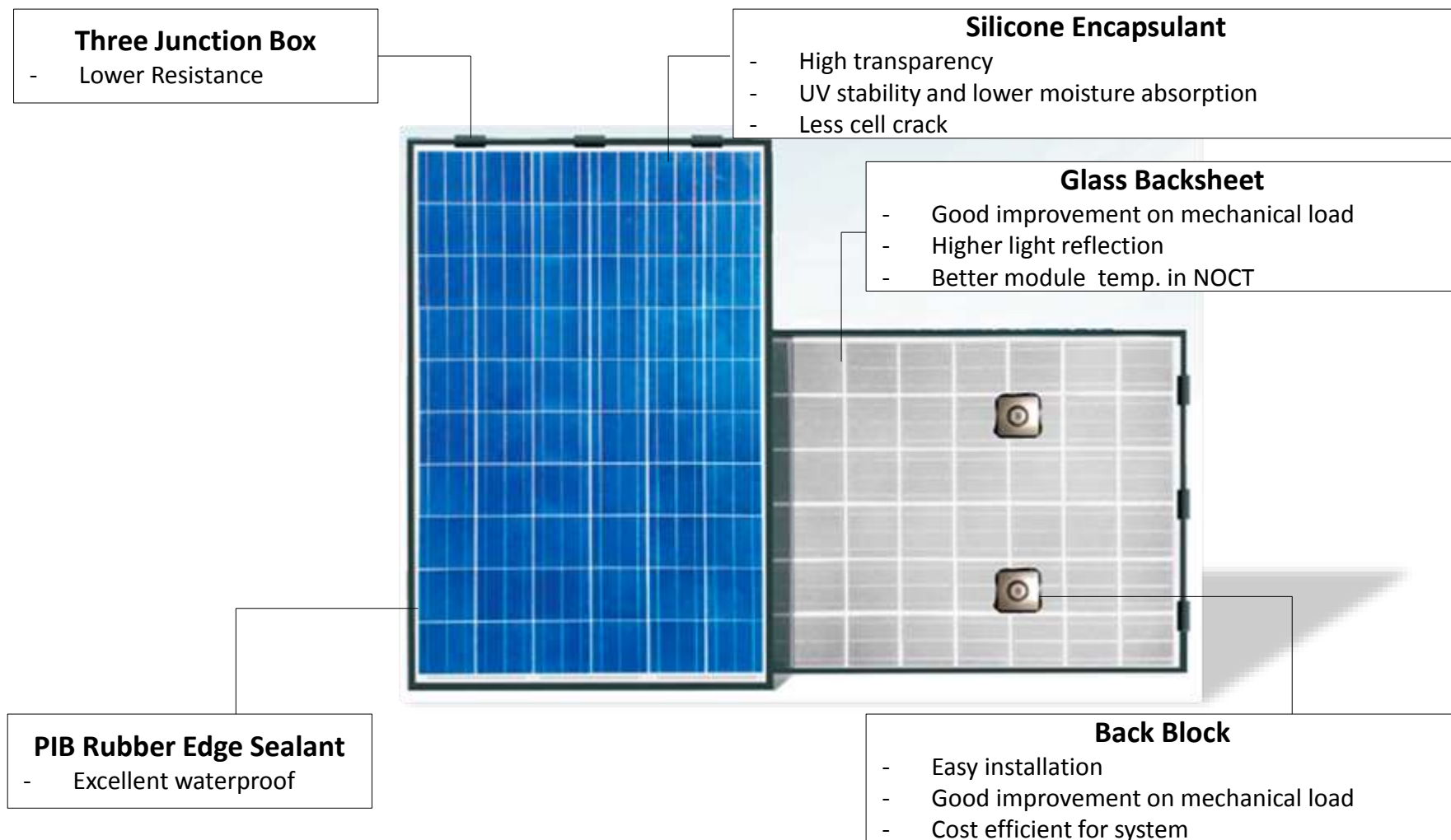
Conventional Module



Glass-Glass Module

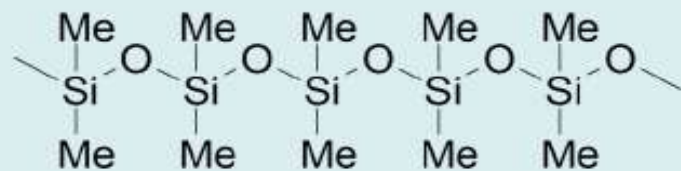


## Glass-Glass Module

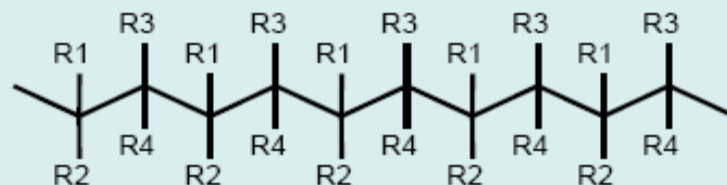


## Encapsulant---Why Silicone not EVA?

	Silicone Glue	EVA
Transparency	96% , no UV absorber	91%, UV cut off
Moisture Absorption	< 0.05%	0.28%
Acetic Acid	N	Y
Snail Trail	N	Y
Mechanical Characteristic	softness	stiffer
Electrical Characteristic	( 1E+15 $\Omega \cdot \text{cm}$ )	(1E+14 $\Omega \cdot \text{cm}$ )
UV Stability	Stable chemical structure	Degrade after UV absorber exhausted



Silicone Si-O Bond  
 $\Delta E=452\text{kJ/mol}$

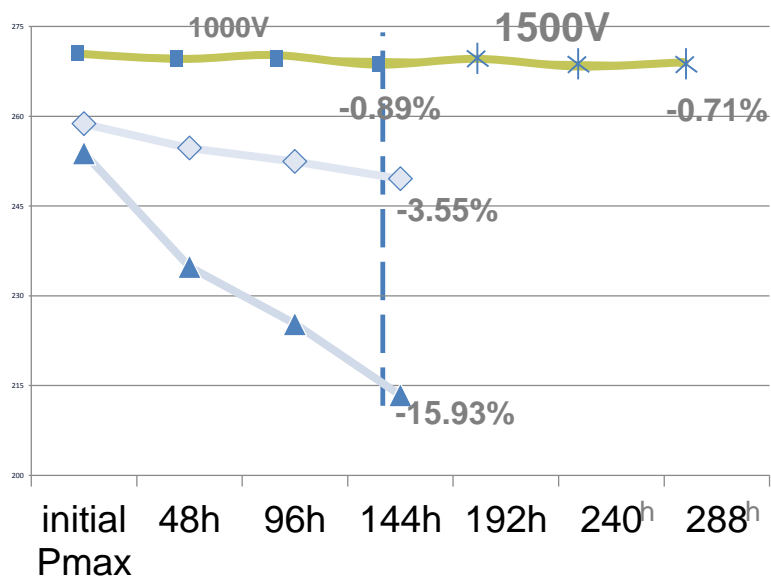


EVA C-C Bond  
 $\Delta E=347\text{kJ/mol}$

**UV** light (374kJ/mol)

## Reliability Test

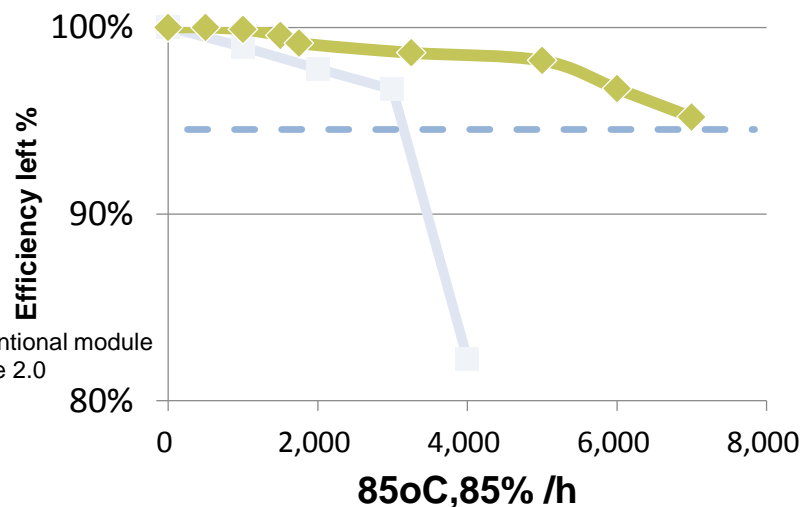
### PID test



**PID Standard test condition:**

85%/85°C for 96 h under -1000V, power loss <5%

### Damp-heat test



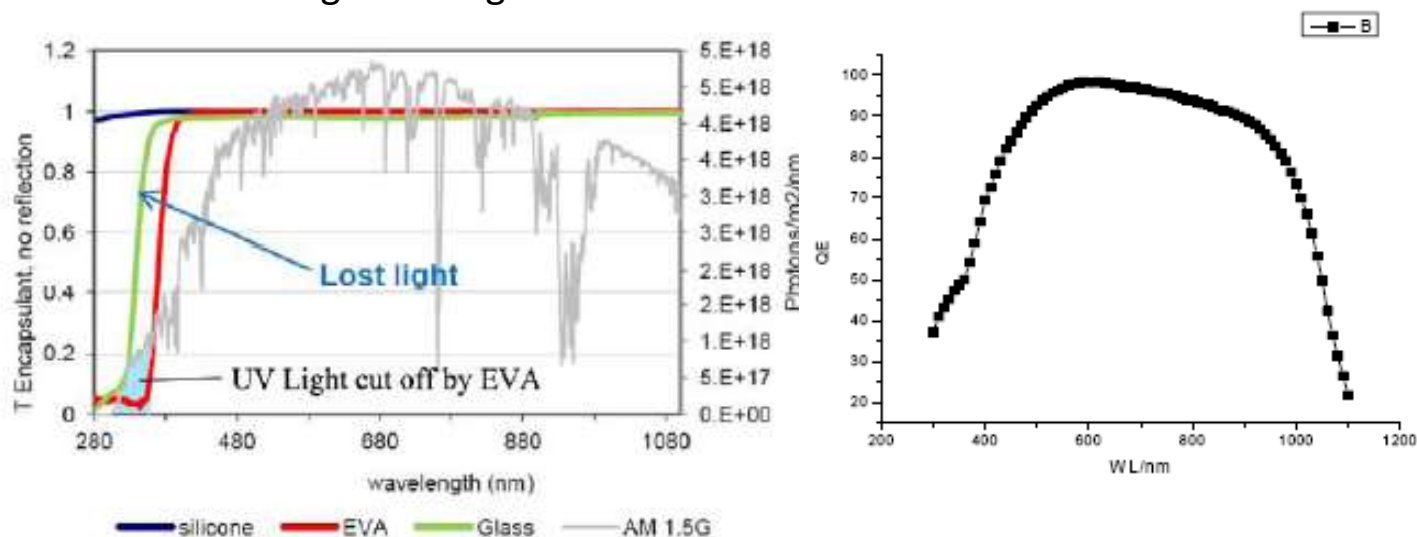
**EVA:** degradation is more than 5% after 2000hs.

**Silicone:** degradation is less than 5% after 7,000hs.

**Lifetime up to 50 years, PID free**

## More Electricity Yield

**3% to 5.5% More electricity yield** than EVA module in the outdoor PV plant for the difference of the UV light transmission rate between the EVA and Silicon, which cannot be tested by the simulator but can be reflected on the generating data.



UV light from 320nm to 380nm ( the IV simulator cannot release) can pass through silicone but being cut by EVA. This part of light can be absorbed and convert into electricity by modules with silicone, and with stronger UV light comes generating capacity.

**3% to 5.5% More electricity yield**





## Mechanical load test



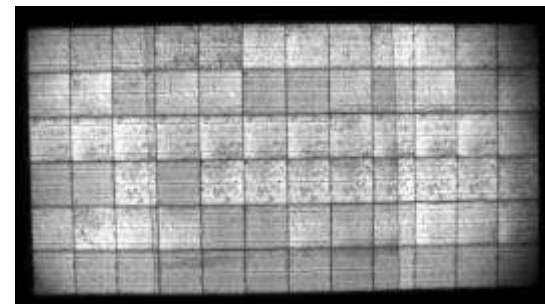
Before test



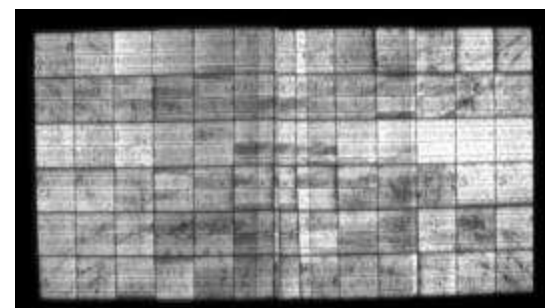
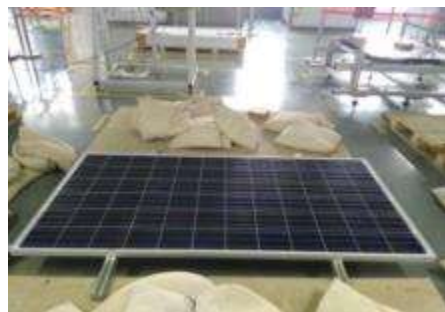
5400Pa loading test



After test



The EL pictures after Mechanical Load test



**Robust Mechanical Structure**



## Hail test

	Diameter D/mm	Velocity V/m·S <sup>-1</sup>
IEC	30	25
Enhance	50	35

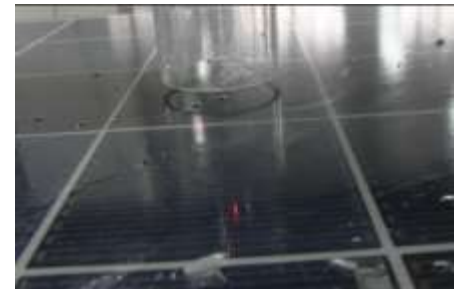
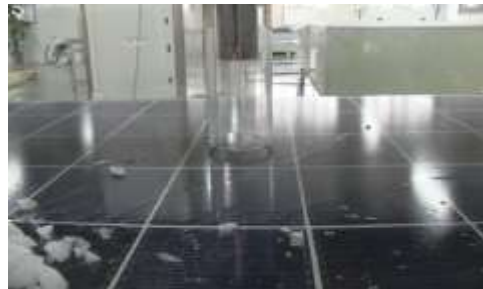


50mm

Conventional  
module



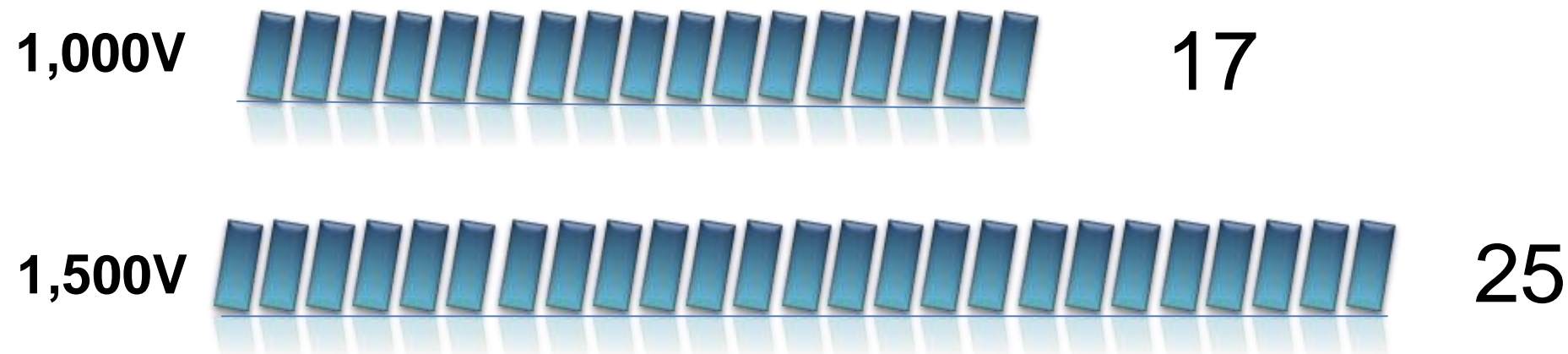
Dual Glass  
Module



## Robust Mechanical Structure



## High System Voltage-1,500V

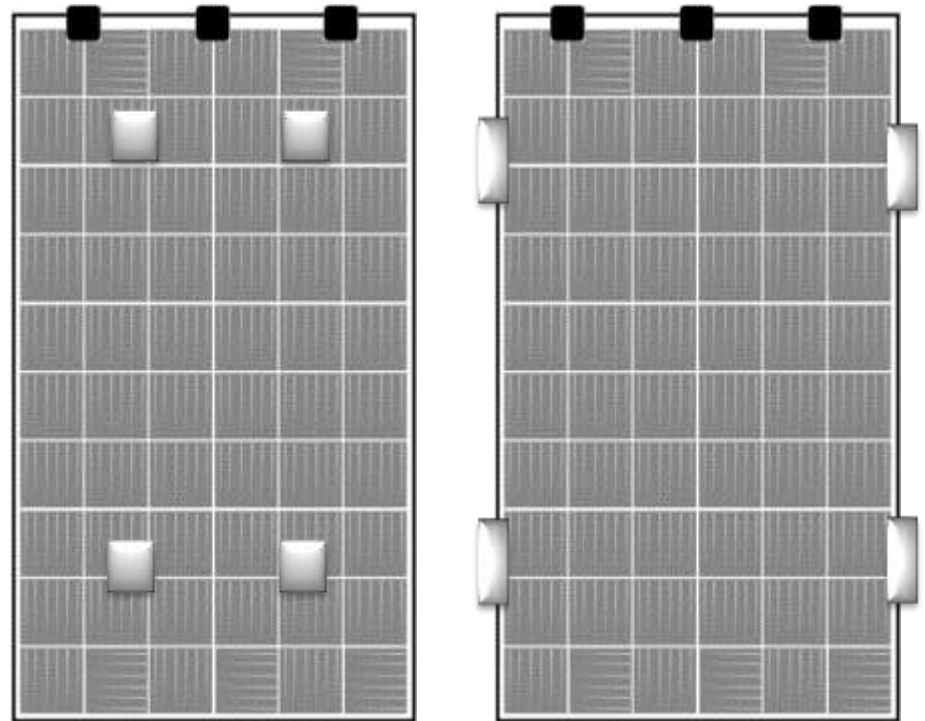


**Lower System Cost**

## Dual-glass module package



## Dual-glass module installation

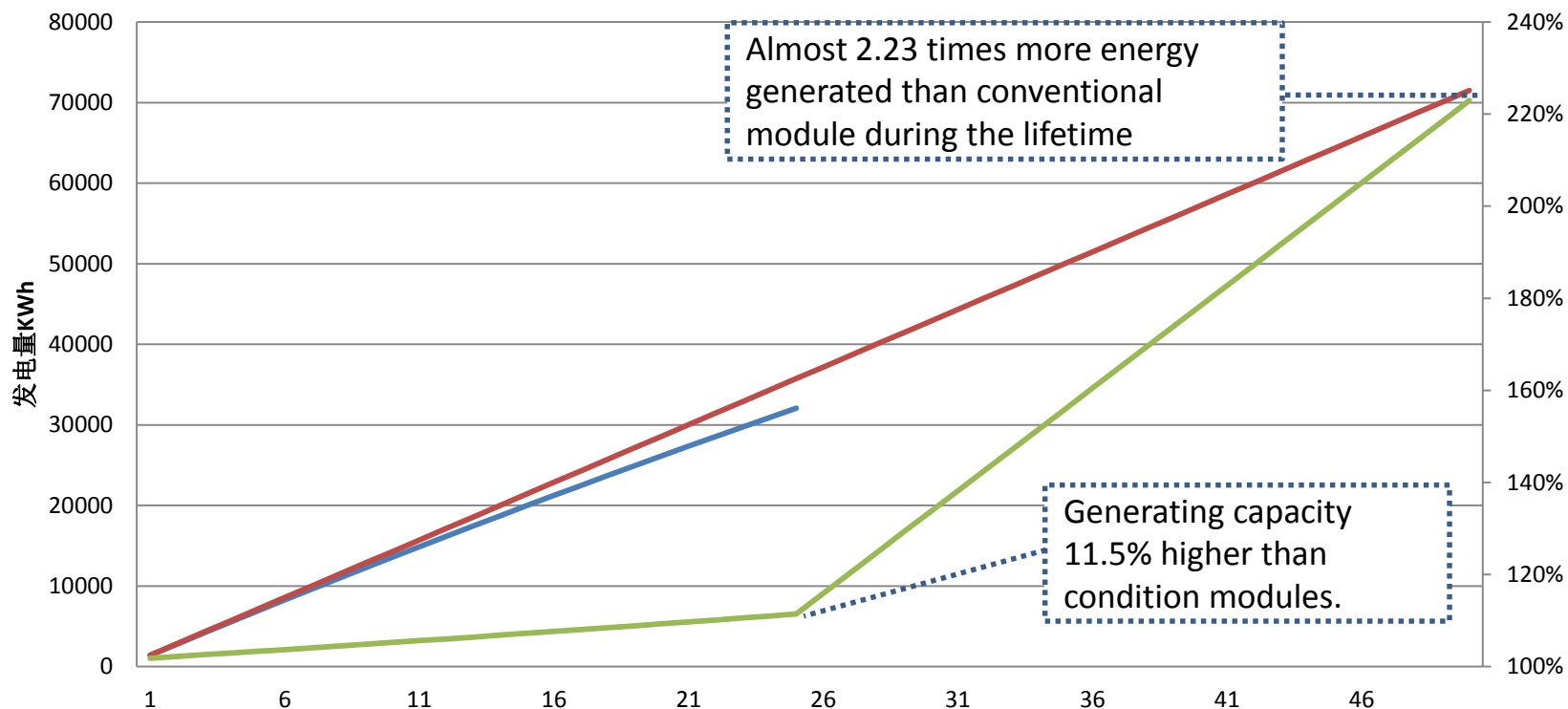


	PCS per pallet	Pallet per container	PCS per container
60cell series	34	24	816
72cell series	32	21	672

**Easier Installation**



## More Electricity Generated -Higher ROI



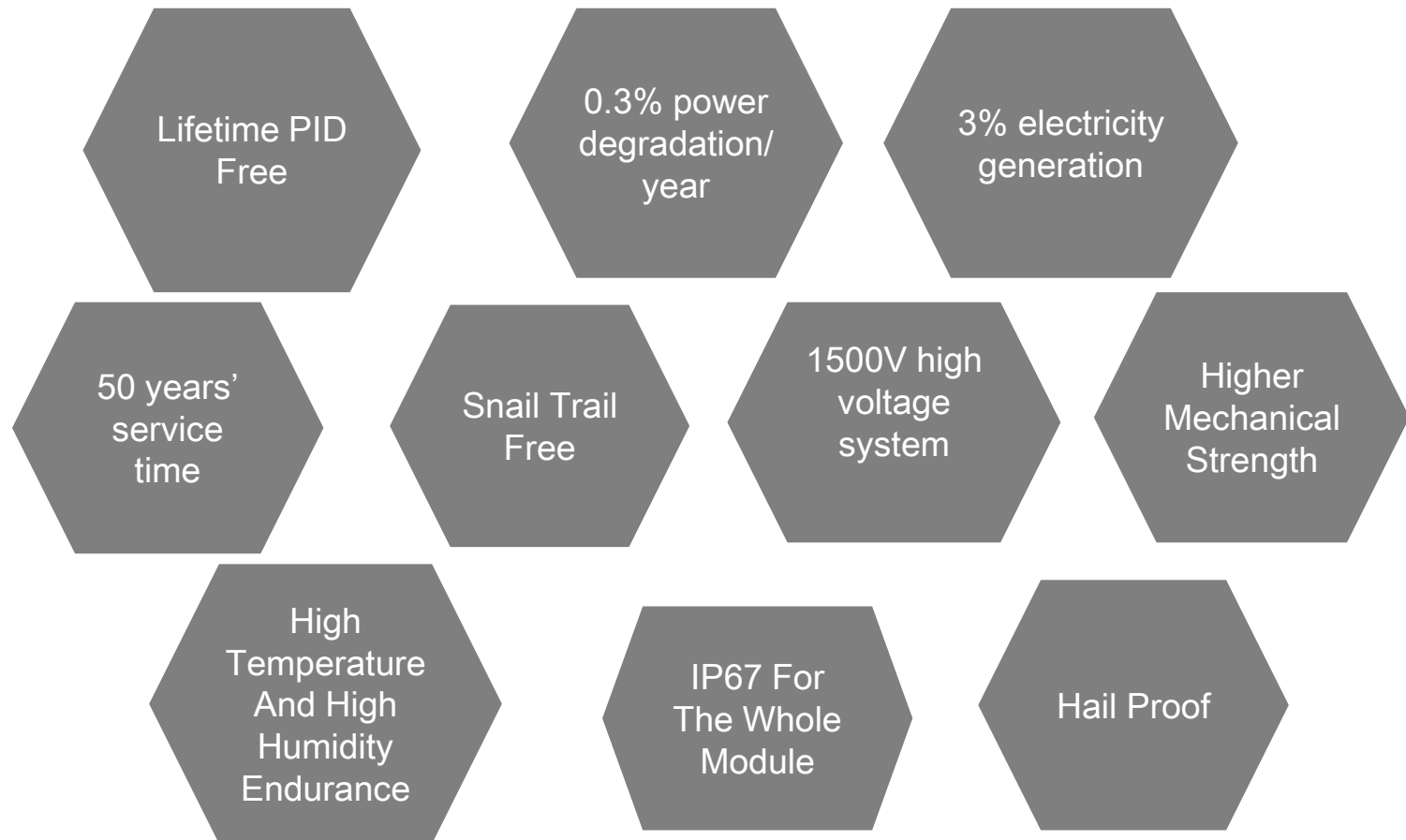
- 0.3% yearly degradation of Silicone VS 0.7% yearly degradation of EVA.

**Higher ROI**



## Glass-glass Module --- Advantage

---

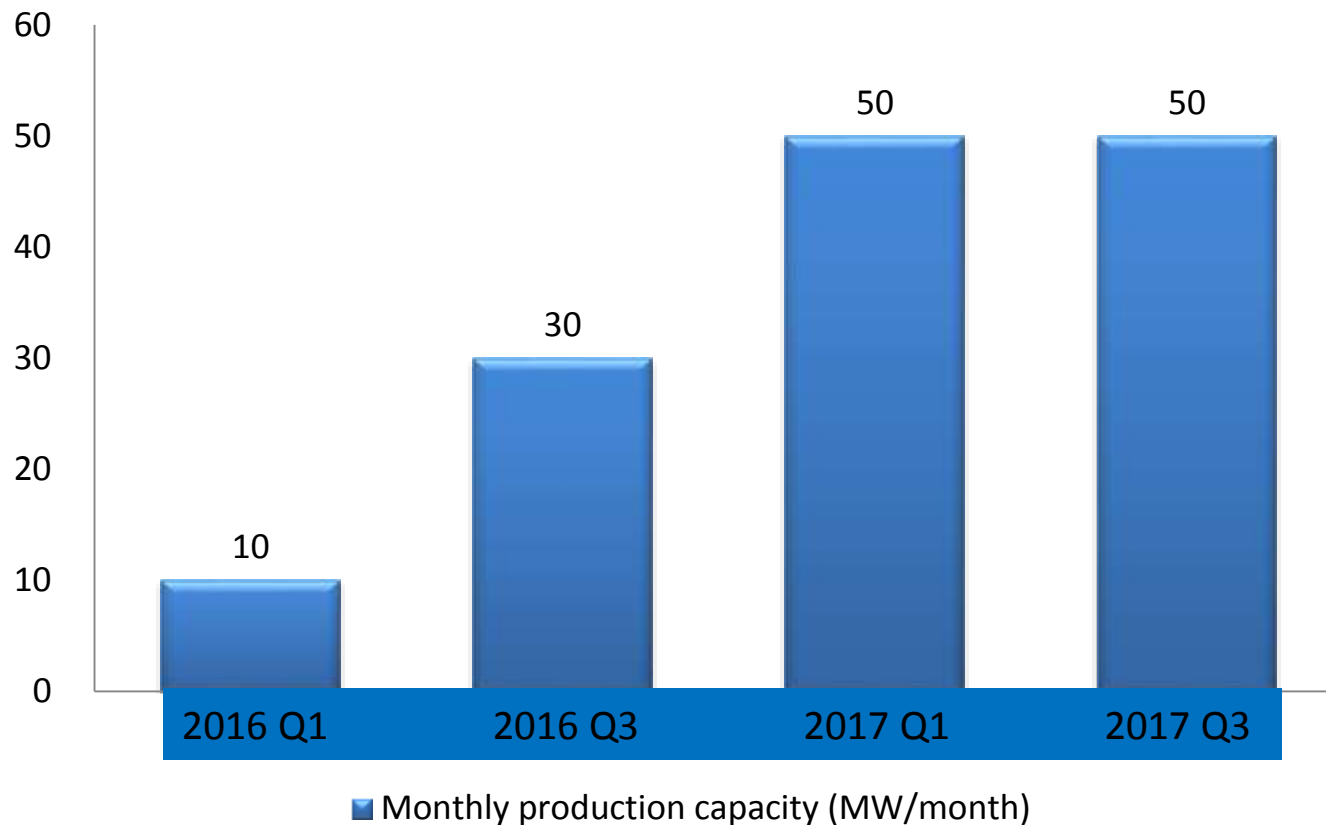


**Outstanding Performance**





## Glass-glass module---Production capacity roadmap



- Module power is same as conventional module
- TUV certificate ready with 1000V and 1500V DC voltage
- 30 years linear warranty with 0.5% yearly degradation

**Mass production now**



## Solar project reference.

## BYD PV introduction



Operating Date	Sep. 2013
Location	South Africa
Project Size	75 MW (Financed by Standard Bank)



Operating Date	June 2015
Location	Uruguay
Project Size	65 MW (Financed by IDB)



Operating Date	Mar 2014/2015
Location	Charanka Solar Park, Gujarat, India
Project Size	50MW (39MW used BYD module)



Operating Date	June 2016 (ET time)
Location	Honduras
Project Size	59.6MW



Operating Date	Dec 2014
Location	CA, USA
Project Size	26MW + 26MW (Financed by Duke Energy)



Operating Date	June 2016 ( ET time)
Location	Jordan
Project Size	43 MW ( Financed by EBRD and Proparco)



## Solar project reference.

## BYD PV introduction



Operating Date	June / July 2012
Location	Herzogtum Lauenburg (Schleswig-Holstein, Germany)
Project Size	24.4MW (Financed by Bremer Landesbank)



Operating Date	Dec 2015
Location	USA
Project Size	21.5 MW



Operating Date	Oct. 2014
Location	TN, the USA
Project Size	20MW



Operating Date	April, 2013
Location	City of Halberstadt, Germany
Project Size	18.2 MW (Financed by DKB)



Operating Date	Mar. 2015
Location	Rolleston Park, Tutbury, Burton-on-Trent, Staffordshire, UK
Project Size	18 MW



Operating Date	Mar. 2013
Location	MIOS (33), France
Project Size	10.4MW

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**Solar**

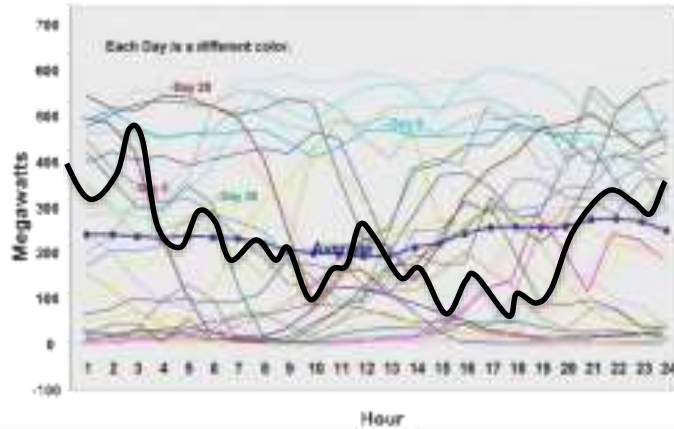
3

**Energy Storage**

4

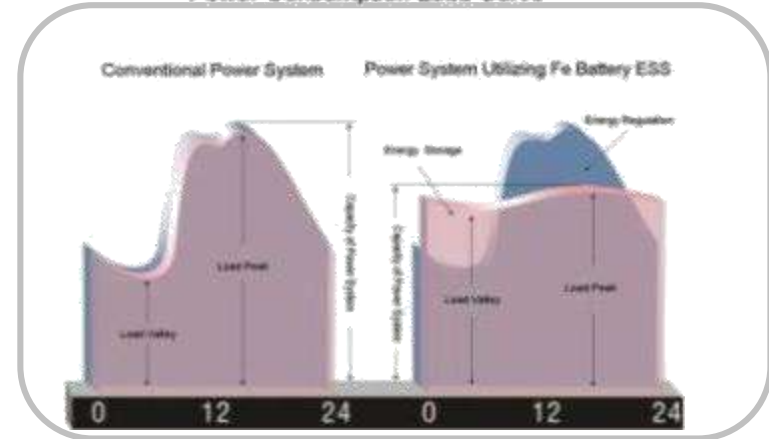
**Electric Vehicle**

Tehachapi – April 2005

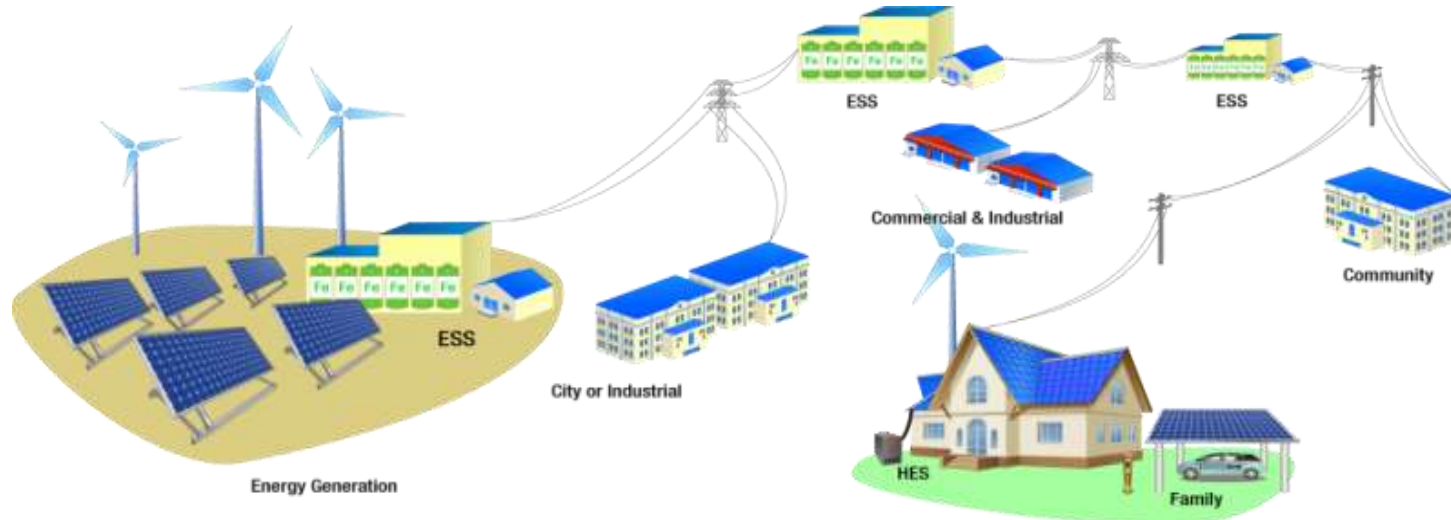


- Smooth fluctuations of the grid.
- Increase the stability and continuity of renewable energy sources.
- Frequency regulation, Improve the electricity quality.

Power Consumption Load Curve



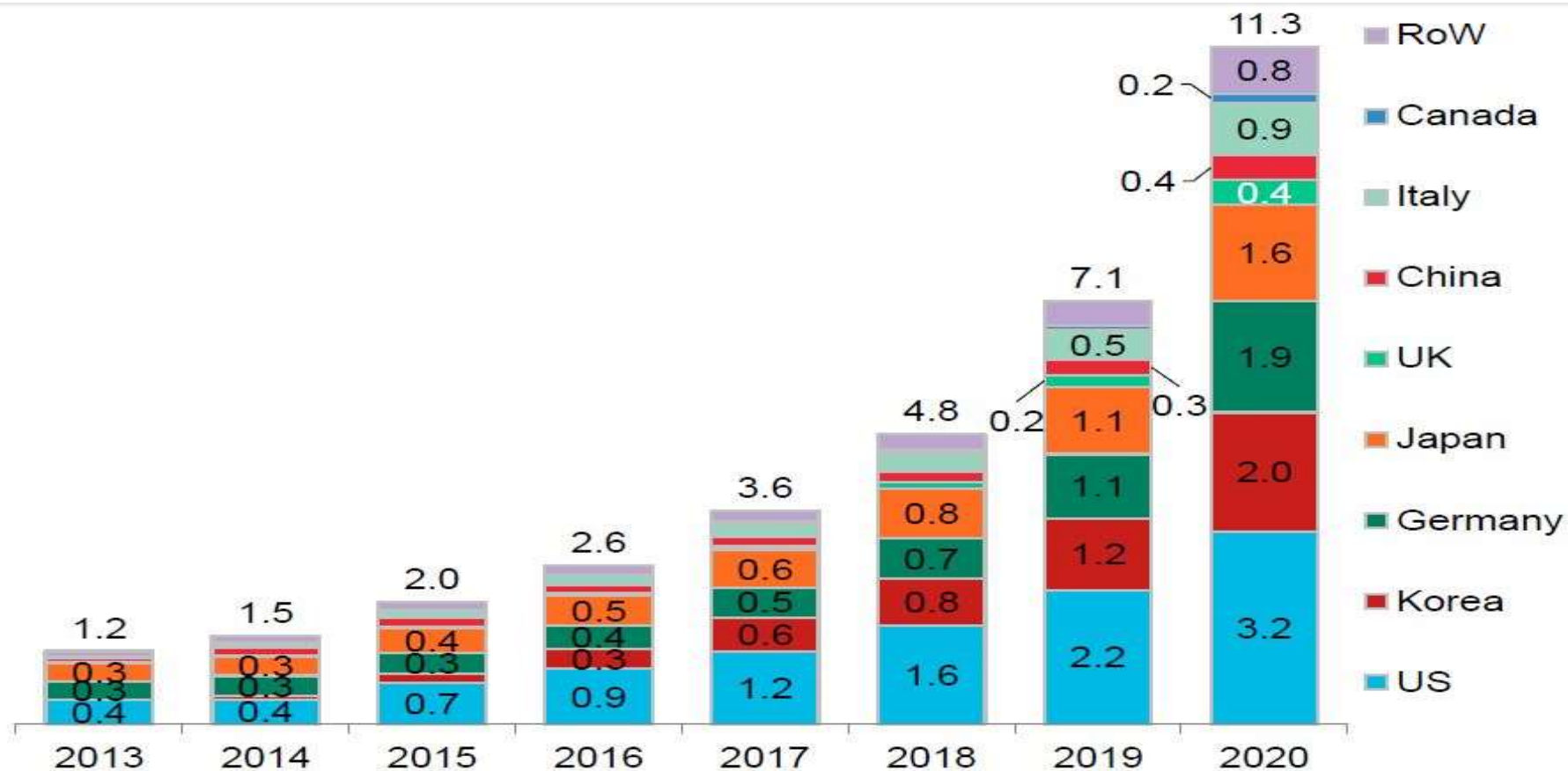
- Peak shaving and valley filling.
- Balance electricity loads.
- Micro grid application.





# BYD Storage Introduction

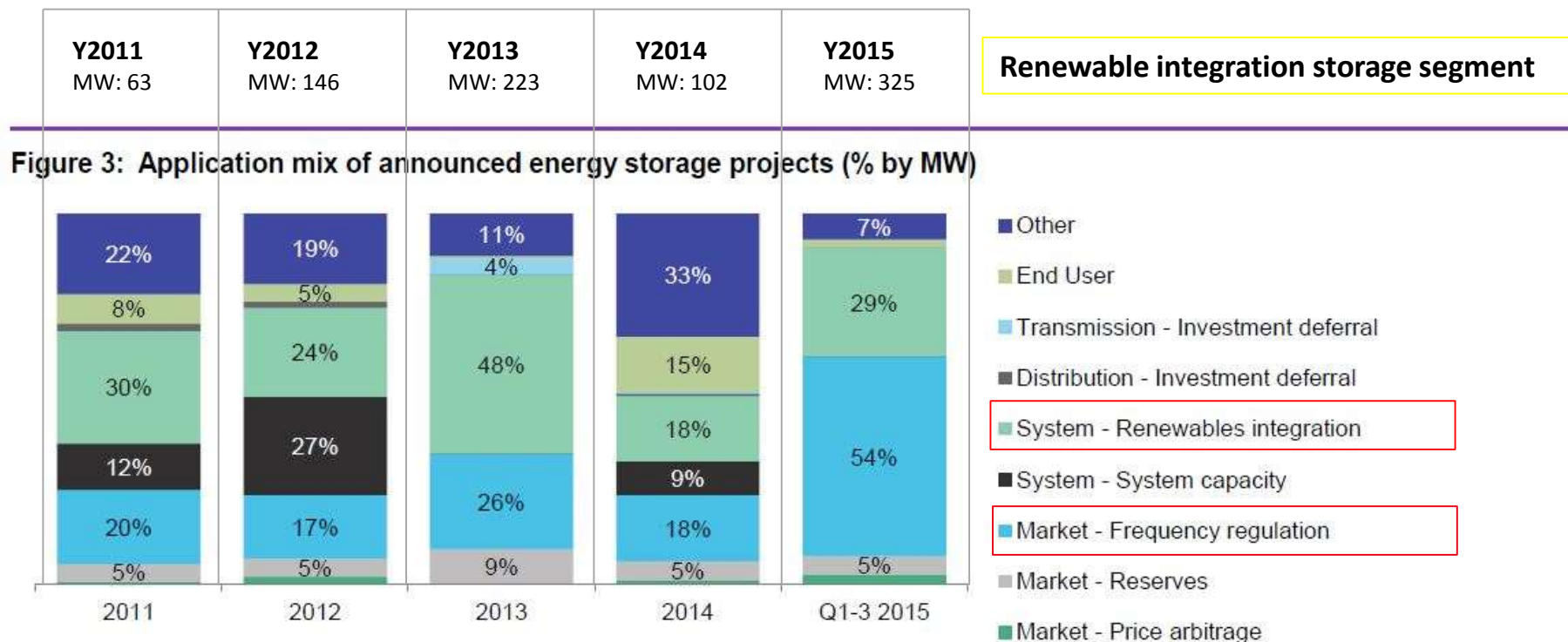
## Global storage market outlook







## Global storage market \_ application mix



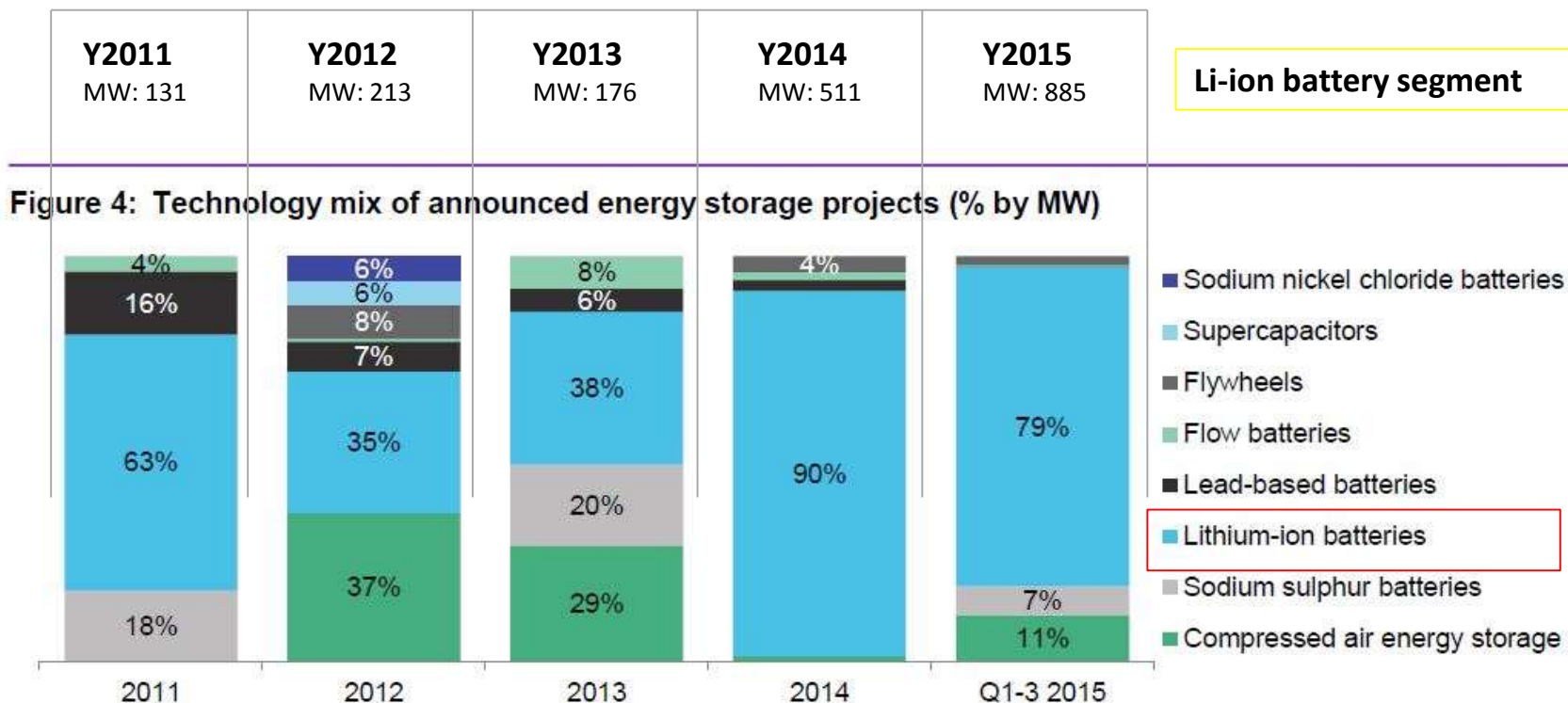
Source: Bloomberg New Energy Finance Note: For underlying data, including 2009 – 2010, click [here](#).

Opportunities with new business mode:

Renewable integration+ System capacity+ Frequency regulation+ Reserves+ Price arbitrage



## Global storage market \_ technology mix



Source: Bloomberg New Energy Finance Note: Only includes projects where the technology is disclosed. For underlying data, including 2009 – 2010, click [here](#).



## BYD's Core Technology



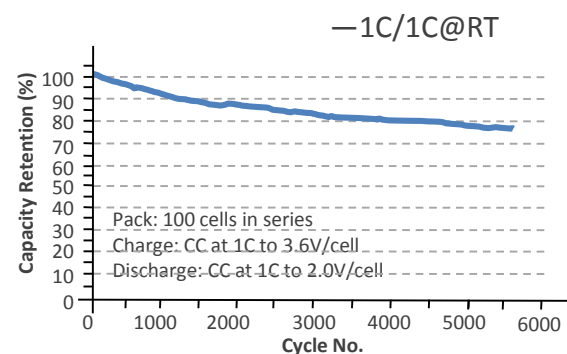
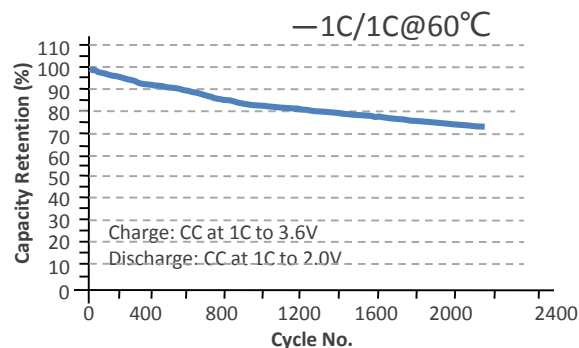
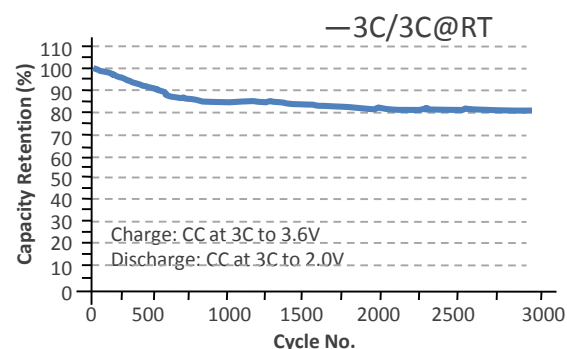
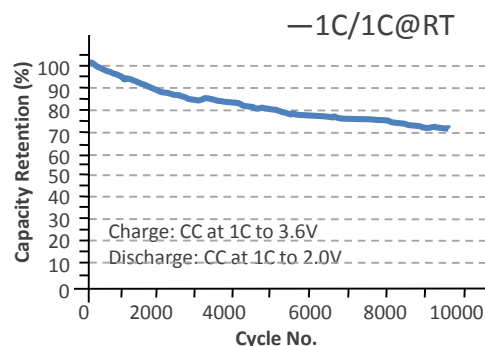
**LiFeP04:** Lithium Iron Phosphate Battery

**20 Years** manufacture experience.

**10 GWh** production capacity.

### Life Cycle Tests

- More than 6,000 life cycles
- Excellent safety
- High power output and high energy density
- Good performance in high temperature condition

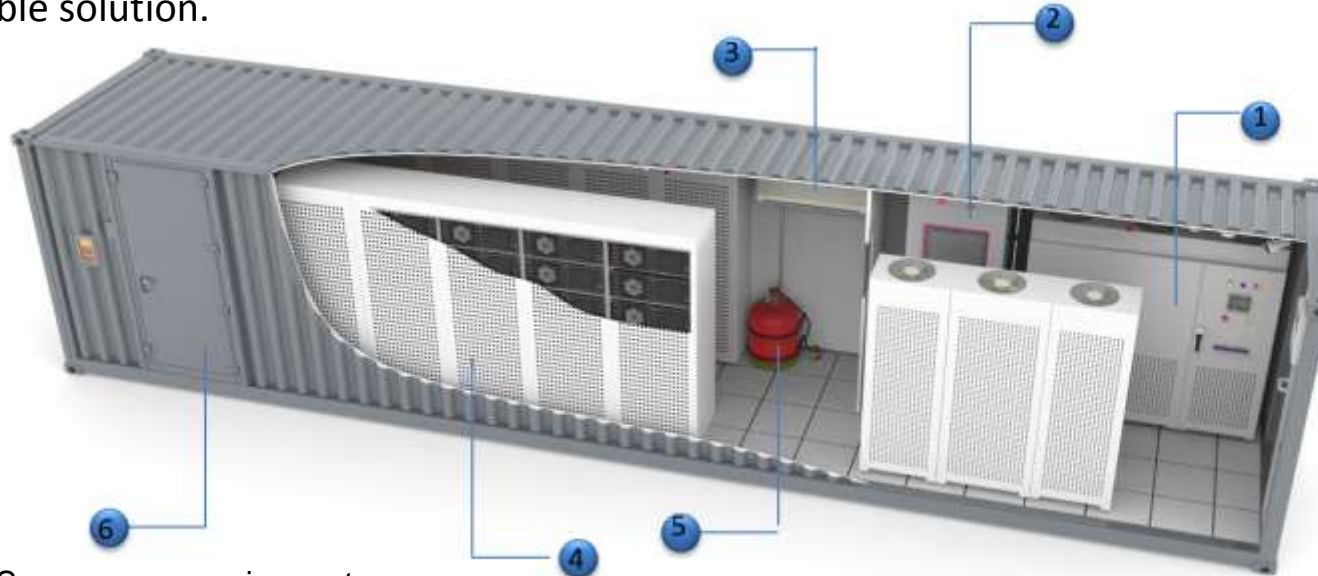




# Storage Introduction

## Containerized design

Containerized design based on 20ft (250KW/500KWh) or 40ft (500KW/ 1.2MWh) container for movable solution.



1. PCS--power conversion system
2. Control system
3. Temperature control system
4. Battery & BMS
5. Fire extinguishing system
6. Working door

Peak Management

Frequency regulation

Smart grid

Black start

Stabilize new energy

For remote area

Voltage support

*Scientific Cooling & Aseismicity Analysis, guarantee the Safe and Reliable Operation!*



## Chicago 31.5MW/12.06MWh

### System Specification Parameter:

- ◆ System capacity: **31.5MW/12.06MWh**
- ◆ Voltage level: 0.48kV (AC60Hz)
- ◆ Finish time: April, 2015
- ◆ Project location: Chicago
- ◆ Partner: RES/ Invenergy



### Application

- **20MW PV generation, 210MW wind farm**
- Peak management
- provides **fast-response regulation service** to the PJM market
- **second-largest** lithium project in the world
- Wins Energy Storage North America's 2015 **Innovation Award**



## Chevron 4MWh Project in San Francisco

Micro-grid Application



### System Parameter

- ◆ System Capacity: 2MW/4MWh
- ◆ Voltage Level: 480V (AC60Hz)
- ◆ Round-trip-efficiency: around 91%
- ◆ Running since 2012 Spring



<http://www.esnaexpo.com/press/release/7>



## RES 2.6MWh Project in USA and Canada

Frequency Regulation Application



### System Parameter

- System Size: 4MW/2.6MWh
- Voltage: 480V (AC60Hz)
- Battery: BYD LFP 1.3MWh x 2
- PCS: BYD 500KW x 8
- Established time: Dec, 2013
- Location: Sunbury Ohio, USA
- Owner: RES Americas



### System Parameter

- System Size: 4MW/2.6MWh
- Voltage: 480V(AC60Hz)
- Battery: BYD LFP 1.3MWh x 2
- PCS: BYD 500KW x 8
- Established time: Dec, 2013
- Location: Strathroy Ontario, Canada
- Owner: RES Canada

## CGNPC 3.5 MWh Nuclear Power Plant in China

Backup power Application



### System parameters

- ◆ System Size: 2.5MW/3.5MWh
- ◆ Voltage grade: 400V(AC50Hz)
- ◆ Battery: BYD LFP 700KWh x 5Units
- ◆ PCS: BYD 500KW x 5Units
- ◆ Completion time : August. 2013
- ◆ Location: Dapeng ,longgang district, Shenzhen
- ◆ Owner: CGNPC



- ◆ The first ESS station as backup power for a Nuclear Station in the world

## China State Grid 36MWH Project Hybrid System Application



### **100MW Wind + 40MW Solar + 9MW/36MWh ESS**

- ZhangBei State Grid Renewable Generation Site was designed by SGCC and is part of the National “Golden Sun” program.
- Lots of wind farms in North of China, but the output is not stable, lots of wind power was waste. Energy Storage is deemed to be a good option to resolve this problem.
- BYD commissioned 36MWh in 12/30/11.

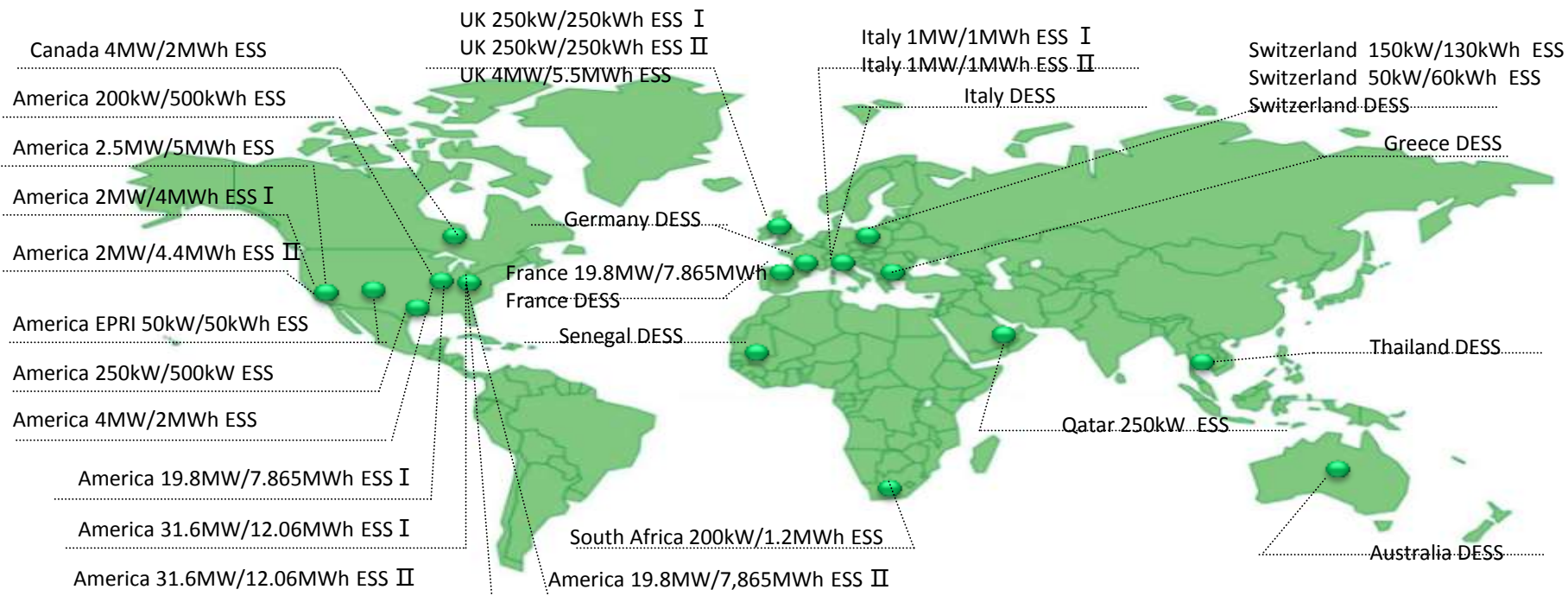




# Global Footprints

5 Continents, 13 Countries & Regions, over 50 Cities, over 40 projects.

264.06MW  
233.645MWh



USA



Germany



France



Greece



Australia



Italy



Qatar



UK



Canada

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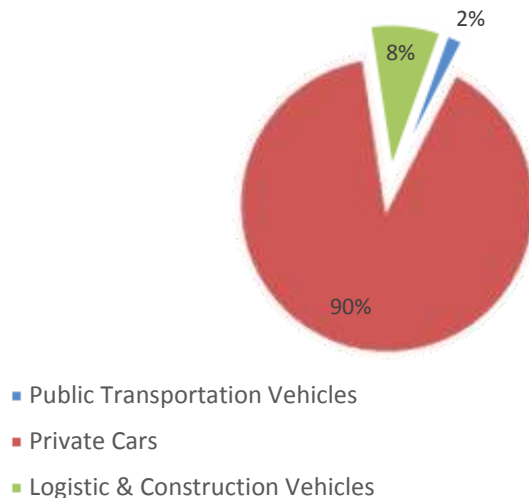
# Electrified Transportation



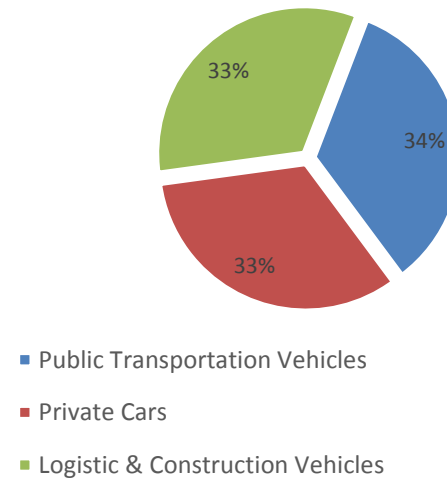


## The significance of urban electrified public transportation

Quantity



Emissions



Public transportation vehicles take up **2%** of the total urban auto population. But they contribute **1/3** of the total urban auto emissions.





## Urgency for Public Transportation Emissions



The Emissions of One Diesel Taxi in a Given Day is Equivalent to **10** Gasoline Private Cars



The Emissions of One Bus in a Given Day is Equivalent to **30** Gasoline Private Cars



## BYD Pure Electrical Car and Bus



### LONGEST SINGLE TAXI DRIVING RANGE IN THE WORLD

- Driving Range : 400 KM
- AC Charging
- Charging Time : 2h
- >500 Patents
- >10,000 running

### THE LARGEST OPERATIONAL PURE ELECTRIC BUS FLEET

- Driving Range : 250 KM
- AC Charging
- Charging Time : 5h
- >300 Patents
- In-Wheel Motor
- >6,000 running



## Hybrid car:

80KM / charge

5.9s / 0~100KM/h

Sales Champion in 2014



100公里油耗1.6升

0-100公里/小时 加速时间 5.9秒







## Hybrid car:

80KM / charge

4.9s / 0~100KM/h

Sales Champion in 2015







# Electrified Transportation



In 2010, **Benz-Daimler** and BYD set up a joint venture to develop a pure Electric Vehicle.





## BYD in Philippines---with Filipino Manny Pacquiao



Mr. Pacquiao is a proud owner of a BYD F5 Suri – he is mad about the remote control



## Malaysian Transit Service Orders 15 BYD K9 Electric Buses

15 BYD electric buses operating by Rapid KL, a Prasarana subsidiary, as Kuala Lumpur's first BRT line exclusively for electric buses .







# Electrified Transportation

## BYD with Loxley in Thailand---18<sup>th</sup> March 2015



## High Praise from Prime Minister---8<sup>th</sup> Jan. 2016





## BYD EV GLOBAL FOOTPRINTS

**6** Continents, **48** Countries & Regions, Over **200** Cities





## No.1 Globally

Rank	Manufacturer	Dec 2015	YTD	Global Share	2014 Ranking
1	BYD	10,925	61,722	11	7
2	Tesla	8,275	50,572	9	3
3	Mitsubishi	7,498	48,204	9	2
4	Nissan	3,960	47,671	9	1
5	Volkswagen	7,024	40,148	8	11
6	BMW	6,029	33,412	6	9
7	Kendi	6,201	28,055	5	10
8	Renault	4,234	27,282	5	8
9	Zotye	4,297	24,516	4	13
10	Ford	2,294	21,326	4	5



## BYD Wins the “Zayed Future Energy Prize” 2014 —— Three Green Dreams and Green City Solution

**BYD Chairman was honored “Lifetime Achievement Award”**



6<sup>th</sup> Zayed Future Energy Prize Award Ceremony







## 3 Green Dream

# 3 GREEN DREAMS

Zero Emission Energy Ecosystem

Solar Power

Energy Storage

Electrified Transportation





*Build Your Dreams*

# Build Your Dreams!

